

UNLOCK THE POWER OF AI WITH MICROSOFT COPILOT



A STRUCTURED THREE-PHASE DEPLOYMENT PLAN

Businesses are increasingly looking to **Microsoft Copilot AI** to drive growth, efficiency, and cost savings. To help organisations successfully adopt and scale AI, we have developed a structured, three-phase approach that takes you from initial discovery to full-scale AI integration and innovation.

Phase 1: Discover

Laying the Foundation for AI Success

This initial phase is designed to explore how Microsoft Copilot AI can be strategically implemented within your organisation. Through hands-on workshops, targeted proof of concept (PoC) testing, and user training, we help you validate AI's potential while ensuring proper governance.

Key Deliverables:

- ✓ **Discovery Workshop** – Interactive session with demos covering Microsoft 365 Copilot, Copilot Agents, and Copilot Studio.
- ✓ **Use Case Exploration** – Collaborative discussions on AI opportunities across departments such as HR, Legal, IT, and Finance.
- ✓ **AI Governance & Strategy** – Guidance on establishing an AI Council to oversee governance and develop a compelling internal business case.
- ✓ **Proof of Concept Implementation** – Deploy Copilot AI with ready-to-use templates, hands-on training, and structured feedback sessions.
- ✓ **Champion User Program** – Select employees to receive access to Copilot in Microsoft 365, maximising immediate productivity benefits.
- ✓ **Copilot Agent Deployment** – Set up one Copilot Agent to showcase AI's impact on business systems and workflows.
- ✓ **User Training** – Empower employees with tailored training to drive adoption.
- ✓ **PoC Success Report** – A detailed assessment of PoC outcomes, recommendations, and next steps.

Phase 2: Establish

Scaling AI Adoption and Governance

Building on the success of Phase 1, this phase expands AI integration, establishes long-term governance structures, and ensures your organisation is AI-ready at scale.

Key Deliverables:

- ✓ **PoC Expansion** – Broaden AI deployment across departments based on initial PoC findings.
- ✓ **Additional Copilot Agents** – Deployment of two more Copilot Agents to automate workflows and enhance system efficiency.
- ✓ **AI Centre of Excellence (CoE) / AI Council** – Formal establishment of an AI governance framework to drive best practices and policy adherence.
- ✓ **Business Case Development** – Further support in justifying AI investments with ROI assessments and strategic planning.
- ✓ **Extended User Deployment & Training** – Expanded rollout to more employees, ensuring organisation-wide AI literacy.
- ✓ **AI Data Readiness & Policy Review** – Assessment of data infrastructure, compliance needs, and AI policies to enable a smooth transition to full adoption.

Phase 3: Grow

Enterprise-Wide AI Innovation and Optimisation

With AI firmly embedded in your business, this phase focuses on scaling, optimising, and innovating with Microsoft Copilot AI to unlock new growth opportunities.

Key Deliverables:

- ✓ **AI Expansion Across All Channels** – Broadening Copilot AI capabilities across teams, systems, and processes.
- ✓ **Custom AI Agent & Copilot Studio Development** – Tailored AI solutions to address complex business needs.
- ✓ **AI Council Leadership & Governance** – Ongoing support in chairing the AI Council, ensuring responsible AI scaling.
- ✓ **Copilot Support & Optimization** – Continuous monitoring, performance enhancements, and AI-driven workflow improvements.
- ✓ **Advanced Reporting with Power BI** – Providing data-driven insights to measure AI's impact and optimise performance.
- ✓ **Copilot Studio Development Support** – Enhancing AI automation and system integration with Copilot Studio expertise.

Why Partner with Codestone?

At Codestone, we bring deep expertise in Microsoft Copilot AI, helping businesses seamlessly adopt and scale AI-driven solutions for growth, efficiency, and cost savings. As a trusted Microsoft Solutions Partner, we combine cutting-edge technology with proven deployment strategies, ensuring a smooth transition from PoC to full AI adoption. Our structured approach, dedicated AI governance support, and tailored training programs empower your teams to maximise AI's potential while maintaining security and compliance.

Partner with Codestone to unlock real business value from AI - faster, smarter, and with confidence.

Ready to Get Started?

If you'd like to see a demo, have a discussion, or are ready to book Step 1 - Discover, let us know, and we'll help you kickstart your AI journey!

SPEAK TO OUR TEAM TODAY!

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